

JILL ROBINSON KRAMER  
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## Executive Summary

A career in nonprofit management, education, grantmaking, and grant writing with the following strengths:

- Organizational leadership that results in strong teams and employee retention
- Vision setting, strategic planning, and implementation
- Grant development and grant writing
- Work with constituent groups including board of trustees, faculty, internal executive leadership, community groups, policymakers, funders, students, K-12 educators and community members
- Work on budgets, internal organizational policies, and project management
- Development and integration of diversity, equity, and inclusion strategies

## Professional Experience

January 2020 – Present

### The Gardner Institute

#### *Vice President*

I oversee a portfolio that includes the Institutional Transformation Assessment and Readiness, Willingness, and Ability Survey to help colleges and universities determine their strengths and opportunity areas with regards to leadership, campus culture, resources, and institutional capacities necessary to improve student success. This work has elements of strategic planning, resource prioritization, facilitation, data analysis, survey design, change management, and project management. I co-designed and delivered a professional development academy on Emergency Aid programs and financial models. Internal to the organization, I serve on the Advocates Team to implement diversity, equity, inclusion, and socially just design practices throughout the Gardner Institute's work.

September 2015 – Present

### JRK Consulting

#### *President and Principal Consultant*

I am an education, nonprofit, and organizational change consultant focusing on strategic planning, metric and outcome development and reporting, network and project facilitation, project management, and grant development. My passion is aligning strategy and resources to maximize impact and to better serve the constituents. Clients include: MSD Lawrence Township, The Gardner Institute, TLG Solutions, LLC (work with Starfish Initiative); JKW Consulting, LLC (work with Bill & Melinda Gates Foundation); Ivy Tech Foundation; United Way of Central Indiana; and Strada Education Network. From 2020 to the present, I've written sponsorship, grant, and contract proposals resulting in more than \$90 million in awards for my clients and partners.

February 2020 – October 2020

### Indiana Afterschool Network

#### *Interim Executive Director*

The Indiana Afterschool Network is a statewide nonprofit working to mobilize people, organizations, and communities to connect afterschool and summer programs with the support they need to help students succeed. I led a team of six staff members and managed a \$1.2 million budget. We converted an annual Summit for 600+ individuals to an on-line format, negotiated with vendors and participants, raised more than \$300,000 in grants and sponsorships, designed and delivered virtual professional development content, and worked with state policy-makers to advocate for executive orders to support afterschool and K-12 education, and bring additional funds from the CARES Act to afterschool programs.

March 2017 – December 2018

### Strada Education Network

***Vice President for Operation Strategies***

Strada Education Network is a nonprofit public charity with seven education-related companies, an education investment firm, and a grantmaking philanthropy. As Vice President for Operations Strategies my primary duties included developing strategies for both the nonprofit and for-profit operating companies, aligning the strategies to metrics and outcome measures, overseeing research and evaluation projects, raising funds, and reporting on social impact for the companies and Strada. I managed the process for leadership and board communication on behalf of the President and Chief Operating Officer, coordinated corporate leadership meetings, and served as a liaison to external constituents including funders, businesses, policy makers, educators, and nonprofit leaders.

December 2010 – February 2017

**Ivy Tech Community College of Indiana**

***Associate Vice President for Planning & Grants***

Ivy Tech Community College is one of the largest single-accredited community colleges in the U.S. My work included management responsibility for state-wide Institutional Research, Grants, and Strategic Planning. I developed a Balanced Scorecard strategic plan and led the implementation of key student success, diversity, and process improvement initiatives. I was responsible for developing, monitoring, and reporting key performance metrics for both internal and external constituents, including accreditation bodies, funders, the board of trustees, national education organizations, legislators, and policy makers. In 2017, the Grants Office raised more than \$20 million in federal, private, and community foundation grants. The research department conducted hundreds of projects per year, including compliance reporting, evaluation, surveys, and analysis. I represented to College and the office of the president with Ivy Tech leadership in more than 80 instructional sites, 31 campuses, and every community across the state of Indiana, in higher education forums, and policy sectors.

May 1999 – December 2010

**Lumina Foundation for Education (former USA Group Foundation)**

***Senior Program Officer***

Lumina Foundation for Education is a private foundation with assets more than \$1 billion. I managed a grant portfolio that exceeded \$26 million with grants focusing on access and success in postsecondary education, for low-income, first-generation, and underrepresented students. I managed the Indiana grant portfolio (10% of the annual grantmaking) and student access portfolios. In addition to grant management, I advised, evaluated, convened and connected grantees with relevant resources across the United States, Canada and Europe; constructed work opportunities for and supervised interns and graduate assistants; led annual and strategic planning efforts for grant-making teams focused on building capacity in the philanthropic sector, Indiana work and high school to college transitions. One of my most successful grant programs was to expand Advanced Placement, International Baccalaureate, and dual credit programs at 39 public high schools in Indiana.

May 1998 – May 1999

**The Hudson Institute**

***Associate Director of Special Events***

Hudson Institute is a research think tank, located in Washington, D.C. but formerly headquartered in Indianapolis. During my time in special events and fundraising, I increased board donations, assisted in all aspects of planning and implementing major fundraising events, and planned and managed private events such as research briefings and book discussions. I supervised interns, grant writers, and event planning consultants.

**Additional Professional Activities**

2022

**Certified Fund Raising Executive Certification (CFRE)**

2017 – 2019

**Marian University**

***Adjunct Faculty, School of Education teaching Grant Writing for Educators to master's students***

Designed and delivered the course in person and in a hybrid model using Canvas.

2017 – 2020

**Me & Korea**

***Volunteer Staff, for the Mosaic Tour, Dazzling Hope book publication, newsletter, and special events***

2016

**Ferris State University**

***Adjunct Faculty, School of Graduate Studies teaching Strategic Planning to Ed.D. students***

Designed and delivered the course in a hybrid model using Blackboard.

**Education**

**Indiana State University, Terre Haute, IN**

Ph.D. in Education Leadership & Administration

**Marian University, Indianapolis, IN**

Academy for Leadership and Learning, Post-Master's Foundational Certificate

**George Washington University College of Professional Studies, Washington, DC**

Certificate, Balanced Scorecard Professional

**Indiana University Purdue University Indianapolis**

M.A. Philanthropic Studies

**Hanover College, Hanover, IN**

B.A. in Communication and Spanish, cum laude, History minor

**Presentations and Publications**

Numerous presentations and session facilitations at education and philanthropic conferences and workshops.

Simplex strategic planning facilitation and Environmental Scan January 2017 at Ivy Tech Community College.

Kramer, J. R. and Donlan, R. *Who is Guiding Our Students?* ISU Ed. Leadership. November 13, 2014.

**Select Leadership and Volunteer Activities**

2022 – present	Volunteer, Lawrence North Football Parents
2022 – present	Volunteer, North Shadeland Alliance Fall Festival Steering Committee
2019 – Present	Outreach Mentor, <i>First</i> Robotics Team 1024, The Kil-A-Bytes, MSD Lawrence Township
2019 – Present	Member, MacMillan Diversity Inclusion Curriculum Review Board
2018 – Present	President, Parent Faculty Organization, Lawrence North High School
2016 – Present	Vice Chair, Indiana Charter School Board
2017 – 2022	Secretary of the Board, Goodwill Education Initiatives
2016 – 2021	President, Parent Faculty Organization, Fall Creek Valley Middle School
2010 – 2019	Member, Indiana Afterschool Network board of directors and past chair
2010 – 2019	Volunteer, Parent Faculty Organization, Forest Glen School of Spanish Immersion
2008 – 2014	Board Member, United Way of Central Indiana
2006 – 2017	Grant Reviewer, Ball Venture Fund at Independent Colleges of Indiana
2007 – 2011	Board Member, Indiana Grantmakers Alliance (Now Indiana Philanthropy Alliance)
2007 – 2011	Board Member, Castleton United Methodist Nursery School
2008 – 2011	Grant Reviewer, Susan Komen Foundation, Indianapolis Chapter
2008 – 2010	Grant Reviewer and Committee Member, Indiana Achievement Awards
2008 – 2010	Scholarship Committee Reviewer, Summer Youth Program Fund
2006 – 2010	Board Member, Asian American Alliance

2002 – 2010	Member, National Rural Funders Collaborative Steering Committee
2003 – 2004	Member, Class XXVIII Stanley K. Lacy Executive Leadership Program
2000 – 2002	Board Member, Vivian Smith House, Inc.
1999 – 2004	Volunteer Language Tutor, Indy Reads

**Honors and Awards**

Recipient, Distinguished Alumni Award, Lawrence North High School

Recipient, Distinguished Young Alumni Award, Hanover College

Recipient, John B. Goodrich Prize in Oratory, Hanover College

Recipient, Distinguished Award in Spanish, Hanover College